



# KAY COMMUNICATIONS, INC.

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May 14, 1999

Federal Communications Commission

Comments regarding Proceeding: NPRM in WT Docket No. 99-87

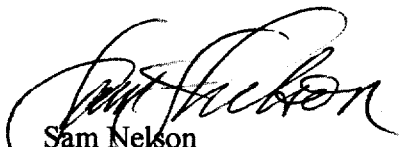
Gentlemen,

My company, Kay Communications, is a radio dealership serving the communication needs of several hundred private land mobile radio licensees. Most of these customers are small businesses with a need for dispatch service within their company. Some of my customers are large industrial manufacturers such as PPG Chemicals, Citgo Petroleum, Conoco, Montell Chemicals, etc. The large industrial licensees typically operate several radio systems, running everywhere from VHF and UHF simplex and repeaters to 800 and 900 MHz trunking systems. My company itself holds private land mobile radio licenses.

The FCC is seeking information on improving the efficient use of the spectrum at 150 and 450 MHz, and is asking whether the auctioning of the spectrum would accomplish that goal. In my opinion, based on the aftermath of previous auctions at the higher frequencies, it WILL NOT accomplish this end. What will occur, in fact, is more spectrum hoarding and creation of new or growth of existing virtual monopolies that have arisen as a direct result of the FCC's professed goal of increased competition.

There is a very simply stated fact of life, "if it ain't broke, don't fix it". Private land mobile radio is certainly not broken. In fact, it is a vibrant, viable and creative element in the marketplace. To auction off spectrum allocated to private land mobile radio is a serious mistake, and goes directly against the wishes of the United States Congress. If the FCC is adamant about charging for the public's use of the air waves then institute spectrum usage fees instead of auctions.

Thank you for your consideration in this matter.

  
Sam Nelson  
GM

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